

Fulton County CoC RATING CRITERIA

**CUSTOMIZE NEW AND RENEWAL/EXPANSION PROJECT THRESHOLD REQUIREMENTS**

**CoC Threshold Requirements**

- Coordinated Entry Participation
- Housing First and/or Low Barrier Implementation
- Documented, secured minimum match
  
- Applicant is active CoC participant
- Acceptable organizational audit/financial review
- Project will use the local Homeless Management Information System established by the CoC. For Victim Service Providers (VSPs) projects must use RI's comparable database for survivors
- ?Project will comply with HUD's Equal Access and Fair Housing Rules and commits to ongoing training on both regulations that include implementation strategies.

**CUSTOMIZE RENEWAL/EXPANSION PROJECT RATING TOOL**

**Performance Measures**

**Length of Stay**

	<b>Factor/Goal</b>	<b>Max Point Val</b>
<input checked="" type="checkbox"/> PSH (General) - On average, participants spend XX days from project entry to residential move-in	15 days	5 points
<input checked="" type="checkbox"/> PSH (DV) - On average, participants spend XX days from project entry to residential move-in	15 days	5 points

**Exits to Permanent Housing**

<input checked="" type="checkbox"/> PSH (General) - Minimum percent remain in or move to permanent housing	90 %	10 points
<input checked="" type="checkbox"/> PSH (DV) - Minimum percent remain in or move to permanent housing	90 %	10 points

**New or Increased Income and Earned Income**

<input checked="" type="checkbox"/> PSH (General) - Minimum percent of participants with new or increased earned income for project stayers	10 %	5 points
<input checked="" type="checkbox"/> PSH (DV) - Minimum percent of participants with new or increased earned income for project stayers	10 %	5 points
<input checked="" type="checkbox"/> PSH (General) - Minimum percent of participants with new or increased non-employment income for project stayers	15 %	5 points
<input checked="" type="checkbox"/> PSH (DV) - Minimum percent of participants with new or increased non-employment income for project stayers	15 %	5 points
<input checked="" type="checkbox"/> PSH (General) - Minimum percent of participants with new or increased earned income for project leavers	20 %	5 points
<input checked="" type="checkbox"/> PSH (DV) - Minimum percent of participants with new or increased earned income for project leavers	20 %	5 points
<input checked="" type="checkbox"/> PSH (General) - Minimum percent of participants with new or increased non-employment income for project leavers	25 %	5 points
<input checked="" type="checkbox"/> PSH (DV) - Minimum percent of participants with new or increased non-employment income for project leavers	25 %	5 points

**Serve High Needs Populations**

<input type="checkbox"/> APR data on ≥ 50% disability/zero income/unsheltered <- select from drop-down menu		
<input checked="" type="checkbox"/> PSH (General) - Minimum percent of participants with zero income at entry	50 %	5 points
<input checked="" type="checkbox"/> PSH (DV) - Minimum percent of participants with zero income at entry	50 %	5 points
<input checked="" type="checkbox"/> PSH (General) - Minimum percent of participants with more than one disability	50 %	5 points
<input checked="" type="checkbox"/> PSH (DV) - Minimum percent of participants with more than one disability	50 %	5 points
<input checked="" type="checkbox"/> PSH (General) - Minimum percent of participants entering project from place not meant for human habitation	50 %	5 points
<input checked="" type="checkbox"/> PSH (DV) - Minimum percent of participants entering project from place not meant for human habitation	50 %	5 points

**Project Effectiveness**

<input checked="" type="checkbox"/> PSH (General) - Costs are within local average cost per positive housing exit for project type	Yes	10 points
<input checked="" type="checkbox"/> PSH (DV) - Costs are within local average cost per positive housing exit for project type	Yes	10 points
<input checked="" type="checkbox"/> PSH (General) - Coordinated Entry Participation- Minimum percent of entries to project from CE referral (or alternative system for DV projects)	90 %	10 points
<input checked="" type="checkbox"/> PSH (DV) - Coordinated Entry Participation- Minimum percent of entries to project from CE referral (or alternative system for DV projects)	90 %	10 points
<input checked="" type="checkbox"/> PSH (General) - Housing First and/or Low Barrier Implementation (General) - CoC assessment of fidelity to Housing First from CoC monitoring or review of project policies and procedures	Yes	10 points
<input checked="" type="checkbox"/> PSH (DV) - Housing First and/or Low Barrier Implementation - CoC assessment of fidelity to Housing First from CoC monitoring or review of project policies and procedures	Yes	10 points

**Equity Factors**

**Agency Leadership, Governance, and Policies**

<input checked="" type="checkbox"/> Recipient has under-represented individuals (BIPOC, LGBTQ+, etc) in managerial and leadership positions	Yes	5 points
<input checked="" type="checkbox"/> Recipient's board of directors includes representation from more than one person with lived experience of homelessness	Yes	5 points

CUSTOMIZE RATING CRITERIA

<input checked="" type="checkbox"/>	Recipient has relational process for receiving and incorporating feedback from persons with lived experience of homelessness	<u>Yes</u>	<u>5</u> points
<input checked="" type="checkbox"/>	Recipient has reviewed internal policies and procedures with an equity lens and has a plan for developing and implementing equitable policies that do not impose undue barriers	<u>Yes</u>	<u>5</u> points

**Program Participant Outcomes**

<input checked="" type="checkbox"/>	Recipient has reviewed program participant outcomes with an equity lens, including the disaggregation of data by race, ethnicity, gender identity, age, and/or other underserved populations	<u>Yes</u>	<u>5</u> points
<input checked="" type="checkbox"/>	Recipient has identified programmatic changes needed to make program participant outcomes more equitable and developed a plan to make those changes	<u>Yes</u>	<u>5</u> points
<input checked="" type="checkbox"/>	Recipient is working with HMIS lead to develop a schedule for reviewing HMIS data with disaggregation by race, ethnicity, gender identity, age, and/or other underserved populations	<u>Yes</u>	<u>5</u> points

**Other and Local Criteria**

*(select from drop-down menu)*

<input checked="" type="checkbox"/>	PSH () - Move on Strategy. Project has a "Move on" strategy	<u>Yes</u>	<u>5</u> points
<input checked="" type="checkbox"/>	PSH () - Average number of days it takes project to turnover a PSH unit on a move in a new client	<u>60 days</u>	<u>3</u> points
<input checked="" type="checkbox"/>	PSH () - Number of months of operational reserve	<u>90 days</u>	<u>2</u> points
<input checked="" type="checkbox"/>	PSH () - Data completeness and quality percentage is 90% or greater for each data quality element on the CoC APR.	<u>90%</u>	<u>5</u> points
<input checked="" type="checkbox"/>	PSH () - The average bed utilization rate for the project	<u>80%</u>	<u>10</u> points
<input checked="" type="checkbox"/>	PSH () - Applicant Coordinates and/or collaborates with other systems of care	<u>5 or more</u>	<u>5</u> points

**Total Maximum Score**

PSH-General projects:	<u>145</u>	points
PSH-DV projects:	<u>145</u>	points

**CUSTOMIZE NEW PROJECT RATING TOOL**

**Experience**

**Factor/Goal**

**Max Point Value**

<input checked="" type="checkbox"/>	General-A. Describe the experience of the applicant and sub-recipients (if any) in working with the proposed population and in providing housing similar to that proposed in the application.	<u>15</u>	points
<input checked="" type="checkbox"/>	DV-A. Describe the experience of the applicant and sub-recipients (if any) in working with the proposed population and in providing housing similar to that proposed in the application.	<u>15</u>	points
<input checked="" type="checkbox"/>	General-B. Describe experience with utilizing a Housing First approach. Include 1) eligibility criteria; 2) process for accepting new clients; 3) process and criteria for exiting clients. Must demonstrate there are no preconditions to entry, allowing entry regardless of current or past substance abuse, income, criminal records (with exceptions of restrictions imposed by federal, state, or local law or ordinance), marital status, familial status, self-disclosed or perceived sexual orientation, gender identity or gender expression. Must demonstrate the project has a process to address situations that may jeopardize housing or project assistance to ensure that project participation is terminated in only the most severe cases.	<u>10</u>	points
<input checked="" type="checkbox"/>	DV-B. Describe experience with utilizing a Housing First approach. Include 1) eligibility criteria; 2) process for accepting new clients; 3) process and criteria for exiting clients. Must demonstrate there are no preconditions to entry, allowing entry regardless of current or past substance abuse, income, criminal records (with exceptions of restrictions imposed by federal, state, or local law or ordinance), marital status, familial status, self-disclosed or perceived sexual orientation, gender identity or gender expression. Must demonstrate the project has a process to address situations that may jeopardize housing or project assistance to ensure that project participation is terminated in only the most severe cases.	<u>10</u>	points
<input checked="" type="checkbox"/>	General-C. Describe experience in effectively utilizing federal funds including HUD grants and other public funding, including satisfactory drawdowns and performance for existing grants as evidenced by timely reimbursement of subrecipients (if applicable), regular drawdowns, timely resolution of monitoring findings, and timely submission of required reporting on existing grants.	<u>5</u>	points
<input checked="" type="checkbox"/>	DV-C. Describe experience in effectively utilizing federal funds including HUD grants and other public funding, including satisfactory drawdowns and performance for existing grants as evidenced by timely reimbursement of subrecipients (if applicable), regular drawdowns, timely resolution of monitoring findings, and timely submission of required reporting on existing grants.	<u>5</u>	points

**Design of Housing & Supportive Services**

<input checked="" type="checkbox"/>	General-A. Extent to which the applicant 1) Demonstrates understanding of the needs of the clients to be served. 2) Demonstrates that type, scale, and location of the housing fit the needs of the clients to be served. 3) Demonstrates that type and scale of the all supportive services, regardless of funding source, meets the needs of clients to be served. 4) Demonstrates how clients will be assisted in obtaining mainstream benefits. 5) Establishes performance measures for housing and income that are objective, measurable, trackable and meet or exceed any established HUD or CoC benchmarks.	<u>15</u>	points
<input checked="" type="checkbox"/>	DV-A. Extent to which the applicant 1) Demonstrates understanding of the needs of the clients to be served. 2) Demonstrates that type, scale, and location of the housing fit the needs of the clients to be served. 3) Demonstrates that type and scale of the all supportive services, regardless of funding source, meets the needs of clients to be served. 4) Demonstrates how clients will be assisted in obtaining mainstream benefits. 5) Establishes performance measures for housing and income that are objective, measurable, trackable and meet or exceed any established HUD or CoC benchmarks.	<u>15</u>	points
<input checked="" type="checkbox"/>	General-B. Describe the plan to assist clients to rapidly secure and maintain permanent housing that is safe, affordable, accessible, and acceptable to their needs.	<u>5</u>	points
<input checked="" type="checkbox"/>	DV-B. Describe the plan to assist clients to rapidly secure and maintain permanent housing that is safe, affordable, accessible, and acceptable to their needs.	<u>5</u>	points
<input checked="" type="checkbox"/>	General-C. Describe how clients will be assisted to increase employment and/or income and to maximize their ability to live independently.	<u>5</u>	points

CUSTOMIZE RATING CRITERIA

<input checked="" type="checkbox"/>	DV-C. Describe how clients will be assisted to increase employment and/or income and to maximize their ability to live independently.	<u>5</u> points
<input checked="" type="checkbox"/>	General-D. Project leverages housing resources with housing subsidies or units not funded through the CoC or ESG programs.	<u>10</u> points
<input checked="" type="checkbox"/>	DV-D. Project leverages housing resources with housing subsidies or units not funded through the CoC or ESG programs.	<u>10</u> points
<input checked="" type="checkbox"/>	General-E. Project leverages health resources, including a partnership commitment with a healthcare organization.	<u>10</u> points
<input checked="" type="checkbox"/>	DV-E. Project leverages health resources, including a partnership commitment with a healthcare organization.	<u>10</u> points

**Timeliness**

<input checked="" type="checkbox"/>	General-A. Describe plan for rapid implementation of the program, documenting how the project will be ready to begin housing the first program participant. Provide a detailed schedule of proposed activities for 60 days, 120 days, and 180 days after grant award.	<u>10</u> points
<input checked="" type="checkbox"/>	DV-A. Describe plan for rapid implementation of the program, documenting how the project will be ready to begin housing the first program participant. Provide a detailed schedule of proposed activities for 60 days, 120 days, and 180 days after grant award.	<u>10</u> points

**Financial**

<input checked="" type="checkbox"/>	General-A. Project is cost-effective when projected cost per person served is compared to CoC average within project type.	<u>5</u> points
<input checked="" type="checkbox"/>	DV-A. Project is cost-effective when projected cost per person served is compared to CoC average within project type.	<u>5</u> points
	B. Organization's most recent audit:	
<input checked="" type="checkbox"/>	General-1. Found no exceptions to standard practices	<u>5</u> points
<input checked="" type="checkbox"/>	DV-1. Found no exceptions to standard practices	<u>5</u> points
<input checked="" type="checkbox"/>	General-2. Identified agency as 'low risk'	<u>5</u> points
<input checked="" type="checkbox"/>	DV-2. Identified agency as 'low risk'	<u>5</u> points
<input checked="" type="checkbox"/>	General-3. Indicates no findings	<u>5</u> points
<input checked="" type="checkbox"/>	DV-3. Indicates no findings	<u>5</u> points
<input type="checkbox"/>	General-C. Documented match amount meets HUD requirements.	
<input type="checkbox"/>	DV-C. Documented match amount meets HUD requirements.	
<input checked="" type="checkbox"/>	General-D. Budgeted costs are reasonable, allocable, and allowable.	<u>20</u> points
<input checked="" type="checkbox"/>	DV-D. Budgeted costs are reasonable, allocable, and allowable.	<u>20</u> points

**Project Effectiveness**

<input type="checkbox"/>	General-Coordinated Entry Participation- Minimum percent of entries projected to come from CE referrals
<input type="checkbox"/>	DV-Coordinated Entry Participation- Minimum percent of entries projected to come from CE referrals

**Equity Factors**

**Agency Leadership, Governance, and Policies**

<input checked="" type="checkbox"/>	New project has under-represented individuals (BIPOC, LGBTQ+, etc) in managerial and leadership positions	<u>Yes</u>	<u>10</u> points
<input checked="" type="checkbox"/>	New project's organizational board of directors includes representation from more than one person with lived experience (per 578.75(g))	<u>Yes</u>	<u>10</u> points
<input checked="" type="checkbox"/>	New project has relational process for receiving and incorporating feedback from persons with lived experience or a plan to create one	<u>Yes</u>	<u>10</u> points
<input type="checkbox"/>	New project has reviewed internal policies and procedures with an equity lens and has a plan for developing and implementing equitable policies that do not impose undue barriers that exacerbate disparities and outcomes		

**Program Participant Outcomes**

<input checked="" type="checkbox"/>	New project describes their plan for reviewing program participant outcomes with an equity lens, including the disaggregation of data by race, ethnicity, gender identity, and/or age. If already implementing a plan, describe findings from outcomes review	<u>5</u> points
<input checked="" type="checkbox"/>	New project describes plan to review whether programmatic changes are needed to make program participant outcomes more equitable and developed a plan to make those changes. If already implementing plan, describe findings from review	<u>5</u> points
<input checked="" type="checkbox"/>	New project describes plan to work with HMIS lead to develop a schedule for reviewing HMIS data with disaggregation by race, ethnicity, gender identity, and or/age. If already implementing plan, describe findings from review	<u>5</u> points

**Other and Local Criteria**

<input checked="" type="checkbox"/>	Project Type is Permanent Supportive Housing (PSH)	<u>3</u> points
<input checked="" type="checkbox"/>	Reallocation Only - Application to expand an existing renewal project that received a reduction in funding during the FY 2022 CoC Competition	<u>10</u> points
<input checked="" type="checkbox"/>	New Permanent Supportive Housing (PSH) projects that agree in writing to transfer participants from a reallocated project into their newly applied for PSH program, if needed.	<u>5</u> points
<input checked="" type="checkbox"/>	Does the project consider the severity of needs and vulnerabilities of high need program participants?	<u>5</u> points
<input checked="" type="checkbox"/>	Does the agency have a street outreach plan that includes conducting outreach on a regular basis and that is tailored to persons experiencing homelessness who are least likely to request assistance.	<u>5</u> points

**Total Maximum Score**

General projects: **85** points  
 DV Projects: 85 points